

# Vermont Ski Area Recreation Safety Grant Program

1

Published:  
March 26, 2021

Written by:  
**Hilary DelRoss**  
Senior Economic  
Development Specialist  
Agency of Commerce and  
Community Development

Prepared by the Vermont Agency of Commerce and Community  
Development

The Agency of Commerce and Community Development awarded more \$2.5 million in federal Coronavirus Relief Grants to Vermont's ski areas to provide a safe skiing and riding experience in the 2020/2021 season. 34 for-profit, non-profit, and municipally owned ski areas received assistance through the program for eligible construction, rental, personal protective equipment, and technology projects.

## CONTENTS

<b>1. Program Description and Outcomes .....</b>	<b>2</b>
<b>2. Act 154 Charge and Appropriations .....</b>	<b>6</b>
<b>3. Grantee Results .....</b>	<b>7</b>
a. Blueberry Hill Outdoor Center	j. Lyndon Outing Club
b. Catamount Outdoor Family Center	k. Mad River Glen
c. City of St. Albans dba Hard'ack Ski Area	l. Middlebury College Snow Bowl and Rikert Nordic Center
d. Cochran's Ski Area	m. Prospect Mountain Association
e. Hildene, The Lincoln Family Home	n. Bromley Mountain
f. Hermitage Members Club	o. Magic Mountain
g. Jay Peak Resort	p. Smugglers' Notch Resort
h. Timber Creek Cross Country Ski Area	q. Strafford Nordic Center
i. Kingdom Trails Association	r. Wild Wings Ski Touring Center
<b>4. Appendix .....</b>	<b>25</b>
a. Notice of Funds Available (NOFA)	
b. Awards Granted	
c. Final Report Status	

## 1) Program Description and Outcomes

Act 154 of the 2019/2020 Legislative Biennium charged the Agency of Commerce and Community Development (ACCD) with implementing a funding assistance program to help downhill and Nordic ski areas impacted by COVID-19 reopen safely. Most closed abruptly in March 2020 and operated their summer programming under strict guidance that limited travelers and capacity at resorts. Funding was intended to help ski areas open safely for the 2020/2021 winter season in compliance with the State's Work Safe Memo and Executive Orders. ACCD ultimately awarded \$2.5 million in federal Coronavirus Relief Fund (CRF) grants through the program.

On October 16, 2020, the Agency of Commerce and Community Development issued a Notice of Funds Available (Appendix 4a) seeking proposals for projects that help Vermont's ski areas provide a safe skiing and riding experience in the 2020/2021 season. The Vermont Ski Area Recreation Safety Grant Program provided grants of up to \$200,000 to for-profit, non-profit, and municipally owned downhill and cross-country ski areas to make these improvements or to reimburse a ski area that has made an eligible physical improvement since March 1, 2020. Thirty-six organizations responded to the NOFA, requesting a range of funds from \$890 to \$561,909 and totaling \$4,227,044.49. Full or partial funding up to \$175,000 was awarded to the 34 organizations who presented eligible proposals for construction, rental, personal protective equipment, and technology projects. Applicants represented 12 Vermont counties (with the exception of Essex and Grand Isle counties). All applicants were required to attest that their business has been negatively impacted by COVID-19.

Geographic Diversity by County – Number of Applications Awarded/Received						
Addison 2/2	Bennington 5/5	Caledonia 3/3	Chittenden 4/4	Essex 0/0	Franklin 1/1	Grand Isle 0/0
Lamoille 3/4	Orange 2/2	Orleans 2/2	Rutland 2/2	Washington 2/2	Windsor 4/5	Windham 6/6

Applicant Organization	Amount Requested	Amount Awarded
Blueberry Hill Outdoor Center	\$7,280.82	\$6,425.82
Burke Mountain Operating Company	\$86,386.00	\$86,386.00
BVR LLC dba Bolton Valley Resort	\$210,357.83	\$175,000.00

Catamount Outdoor Family Center Inc	\$18,848.57	\$18,848.57
Chittenden Resorts, LLC dba Mountain Top Inn & Resort	\$185,574.00	\$125,674.00
City of St. Albans dba Hard'ack Ski Area	\$82,932.51	\$40,628.57
Cochran's Ski Area Inc	\$10,370.00	\$8,610.52
Concrete Foundation dba Craftsbury Outdoor Center	\$50,368.25	\$50,368.25
Friends of Hildene, Inc. dba Hildene, The Lincoln Family Home	\$6,802.00	\$6,802.00
Hermitage Members Club, Inc	\$271,441.00	\$175,000.00
Jay Peak, Inc.	\$431,156.47	\$175,000.00
K & K Designs Limited dba Timber Creek Cross Country Ski Area	\$18,814.69	\$18,034.69
Killington/Pico Ski Resort Partners, LLC	\$561,909.00	\$175,000.00
Kingdom Trail Association	\$889.96	\$889.96
Lyndon Outing Club Inc	\$15,678.88	\$15,678.88
Mad River Glen Cooperative	\$134,979.32	\$116,983.92
Noah Labow dba Green Mountain Academy Inc	\$60,000.00	\$0.00
Northeast Slopes Inc	\$31,770.03	\$17,124.03
President and Fellows of Middlebury College dba Middlebury College Snow Bowl and Rikert Nordic Center	\$67,910.04	\$67,910.04
Prospect Mountain Association, Inc.	\$8,262.28	\$6,641.28
Quechee Lakes Landowners' Accoc., Inc. dba Ski Quechee	\$110,051.21	\$106,652.00
Ski Bromley LLC dba Bromley Mountain Ski Resort	\$286,191.00	\$175,000.00
Ski Magic LLC dba Magic Mountain	\$255,983.00	\$175,000.00
Sleepy Hollow Inn Ski and Bike Center	\$2,185.34	\$2,185.34
Smugglers' Notch Management Co., Ltd.	\$232,380.73	\$175,000.00
Strafford Nordic Center LLC	\$9,544.94	\$9,544.94
Stratton Corporation	\$83,221.65	\$64,539.65

Sugarbush Mountain Resort Inc.	\$551,672.00	\$175,000.00
Town of Norwich	\$73,263.00	\$0.00
Trapp Family Lodge Inc	\$18,943.23	\$18,943.23
Viking Nordic Operating Corporation dba Viking Nordic Center	\$9,708.29	\$7,543.29
Vail Corporation dba Mount Snow Ltd	\$14,390.93	\$14,390.93
VR NE Holdings LLC dba Okemo LLC	\$14,397.56	\$14,397.56
VR US Holdings II, LLC dba Stowe Mountain Resort	\$81,092.31	\$81,092.31
Wild Wings Ski Touring Center, Inc.	\$27,176.65	\$24,454.90*
Woodstock Resort Corporation dba Suicide Six Ski Area and Woodstock Nordic Center	\$195,111.00	\$169,248.00
<b>Total</b>	<b>\$4,227,044.49</b>	<b>\$2,499,998.68**</b>

\* Wild Wings Ski Touring Center, returned \$312.33 in unused funds. These funds were returned to the state's CRF fund for reallocation.

\*\*The Agency awarded grants totaling \$2,499,998.68 due to a clerical error. The remaining \$1.32 was returned to the state's CRF fund for reallocation.

Project proposals were evaluated by a team of reviewers using the following criteria: demonstrated economic loss/need, nexus to COVID-19 restrictions, economic impact, feasibility and budget, and geographic diversity. The funded projects all relate to making physical improvements to facilities in order to mitigate public health and safety risks related to COVID-19 physical distancing and other safety requirements. Examples of funded projects include:

- Design, engineering, and implementation of construction related to improvements of ski area facilities, including lodges, lifts, other resort amenities, and associated operations.
- Rental or purchase of equipment, including tents and other temporary structures, to facilitate physical distancing.
- Purchase of personal protective equipment, health and safety equipment and related hard goods necessary to facilitate safe operation of ski patrol, ski school and other resort operations – including masks, hand sanitizer, and medical supplies.
- Technology and related supplies to facilitate contactless transactions, including the purchase and installation of software, hardware, and related supplies to facilitate online lift ticket sales and ticket checking systems.

The original requirements of this program required all costs be incurred, projects completed, and the ski area opened by December 30, 2020, to comply with federal rules. Congress subsequently extended the federally-required spend date of the CRF funding, allowing the Agency to offer an extension to any grantees that could not spend the funding in time (mostly due to supply chain issues) or who were unable to open due to poor snow conditions.

Grantees must provide a final written report that includes supporting documentation (receipts and invoices) that demonstrate how the funding was used. Final reports for grantees who did not request an extension were due to ACCD by January 31, 2021, documenting that all projects were completed and paid on time. Of these, 17 reports are complete as of the date of this report and 8 remain under review while grantees produce additional documentation. Thirteen grantees requested and were granted an extension via amended grant agreement and of those, 9 reports remain outstanding until the May 1, 2021, deadline. Four submitted their reports early. This report will be updated in May 2021 to reflect any additional information received in final reports. For more information about the status of grantee's final reports, consult Appendix 4c.

### **Economic Impact of Pandemic on Grantees**

Applicants were asked to demonstrate the economic impact of COVID-19 to date on their business, and to explain how the grant funds would be used to help the business mitigate those impacts. Grantees were asked to provide 2019 and 2020 revenue numbers, 2019 employee numbers, federal and state assistance received to offset economic losses, and a written economic impact statement. The aggregated revenue impact from all the applications demonstrated Vermont's ski areas experienced an aggregate 40 percent revenue decline from 2019 to 2020 for the revenue period reported (full year 2019 vs. January 2020 – October 2020).

“...Vermont's ski areas experienced an aggregate 40 percent revenue decline...”

Applicants reported receiving approximately 7 percent of the demonstrated revenue loss from federal programs such as the Small Business Administration's Paycheck Protection Program and Economic Injury Disaster Loan Program. This low percentage of federal assistance suggests the sector may need additional assistance to weather the recovery. More than half of the applicants received no federal assistance. Some reported being ineligible due to SBA size standards. Others were ineligible due to their legal structures.

The applicants reported having 10,839 employees on December 31, 2019.

## 2) Act 154 Charge and Appropriations History

---

Act 154, Section B(a)(13), appropriated one-time funding from the federal Coronavirus Relief Fund to the Vermont Agency of Commerce and Community Development.

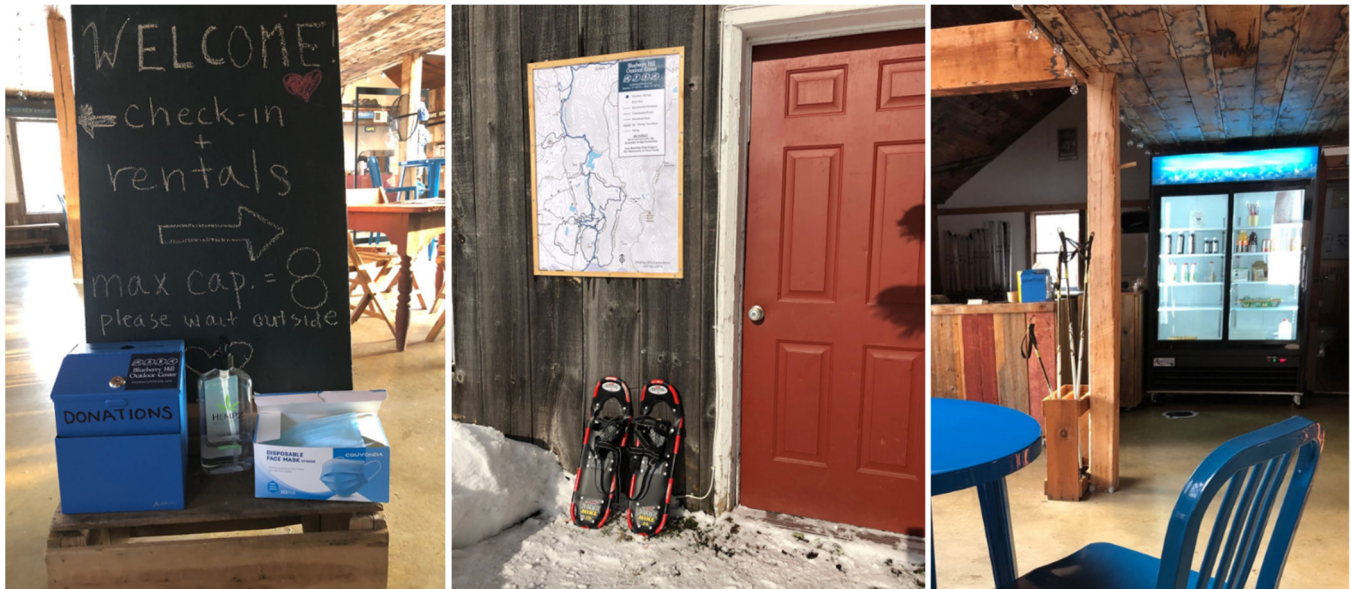
*“To the Agency of Commerce and Community Development for the Recreation Safety Grants: \$2,500,000 is appropriated for grants to Vermont ski area businesses to make necessary physical improvements to their facilities in order to mitigate public health and safety risks to the public due to the COVID-19 public health emergency.”*

### 3) Grantee Results

#### a. Blueberry Hill Outdoor Center

*“These funds have really assisted our small center to stay safe and in compliance with COVID safe guidelines. The **reach-in cooler** allowed us to adapt with grab and go snacks, and the **partitions** help to divide the food area from the rest of the space. We operate on a donation-only basis and the **cash boxes** allow visitors to comfortably deposit their contributions with limited interaction/touch. The **maps** are big enough so they can be seen from a distance. We are using all of the **cleaning supplies** daily and often to keep the space clean. All of these improvements have not only been helpful to keep us in compliance and safer, the visitors notice the effort and also act accordingly in response.”*

– Shari Brown, Treasurer of the Board



**b. Catamount Outdoor Family Center**

*“The funding allowed us to purchase a **prefabricated storage barn** to move our full rental fleet to an outside location to reduce indoor traffic. We also **winterized** our summer operations building and **added a heater** to move all guest services outside as well. In addition, we were able to purchase the necessary **cleaning, disinfecting, and sanitizing supplies** to maintain safe operations for staff and guests. Catamount is now prepared to offer a safe environment for our staff and guests.”*

– Kim Stinson, Executive Director

*“[We are] now prepared to offer a safe environment for our staff and guests.”*



**c. City of St. Albans dba Hard'ack Ski Area**

*"We were able to construct a **fire pit** and purchase **heaters and patio furniture** to make our outdoor space more comfortable. Bathrooms are open to the public with new **air purifiers** to provide clean, circulating air. We disinfect regularly with the **Clorox 360 unit**. Use of the hill is free - we rely on donations and funds generated at the snack bar. The **POS system** allows less handling of money and quick, easy transactions. This grant made the difference between limping along and opening - with restrictions - but with a positive, robust vibe among our patrons and staff."*

– Kelly Viens, Recreation Director

*"This grant made the difference between limping along and opening - with restrictions - but with a positive, robust vibe among our patrons and staff."*



#### d. Cochran's Ski Area

*"This Safety Grant has helped us in the following ways: The **snack-bar/ticket window** is accessible from the outside deck. This greatly decreases the amount of traffic through the lodge. **Fire bowls** have allowed people to quickly warm up outside and get right back to skiing. We have one at the bottom of the hill and one at the top. The **signage** has effectively communicated all the required COVID protocols. The **tent** will be perfect for end of season events (rope-a-thon, TGFS Race, Nordic X) to keep people out of the weather."*

— James Cochran, Manager

*"The signage has effectively communicated all the required COVID protocols."*




#### e. Hildene, The Lincoln Family Home

*"Hildene is pleased to report that we were able to open our ski recreation pavilion without missing a beat this year, thanks to your generosity. All the **sanitization** measures and distancing protocols are in place, keeping both guests and staff safe and reassured. On the reporting template, you'll see payment to Blair Tree Care. Originally, we planned to purchase a **firepit** and **benches**. As soon as that became problematic, we decided to take down a tree on Hildene's property instead and one of our staff members transformed the board wood into three lovely bench slabs. Outdoor recreation is bringing people to Hildene who might otherwise stay away during this pandemic, generating much needed income. A bounty of gorgeous snow this year is also helping!"*

– Stephanie Moffett-Hynds, Programming Director

*"We were able to open our ski recreation pavilion without missing a beat this year, thanks to your generosity."*

**Hildene, The Lincoln Family Home**   
January 30 at 9:35 AM · 

A new firepit and custom benches have been placed behind the Pavilion. It will be a lovely (and warming) spot for some socially distanced relaxation after a ski or snowshoe! Matt and Dennis are testing it out for you...

The custom bench story begins with our Arborist Joe Blair and his team who felled a black locust on the dene (it was threatening one of the farmhouses), to our Buildings Superintendent TJ who milled the slabs (sparks were flying - locust is hard and dense!), and ends with our craftsman Dennis, who expertly finished a few choice slabs then assembled the final product using legs fabricated by our talented friends at Dorset Custom Furniture.

Many thanks to our grounds crew who will be "stoking the fire" for guests to enjoy. It's a beautiful, albeit chilly, day to visit Hildene - enjoy the fire after your wander!



   173

22 Comments 12 Shares

#### f. Hermitage Members Club

*“This grant provided much needed support against COVID-related expenses of screening and protecting staff to ensure on-going operations, protecting guests with best-practices in distancing, limited indoor time, **screening and tracking**, and supporting **outdoor dining** in harsh winter conditions, further supporting efforts to reduce indoor demand and adherence to 30-minute time limit; and preserving some of the most important non-ticket revenue at the ski area. All projects met their objective and continue to support safe-practice efforts through the 2021 ski season. Combined, these efforts establish a clear message that ski guests must be screened, observe masking and distance, remain outdoors, and see clear demonstration of ski area **disinfecting** practices.”*

– William Benneyan, Executive Director & General Manager

*“These efforts established a clear message that ski guests must be screened, observe masking and distance, remain outdoors, and see clear demonstration of ski area disinfecting practices.”*

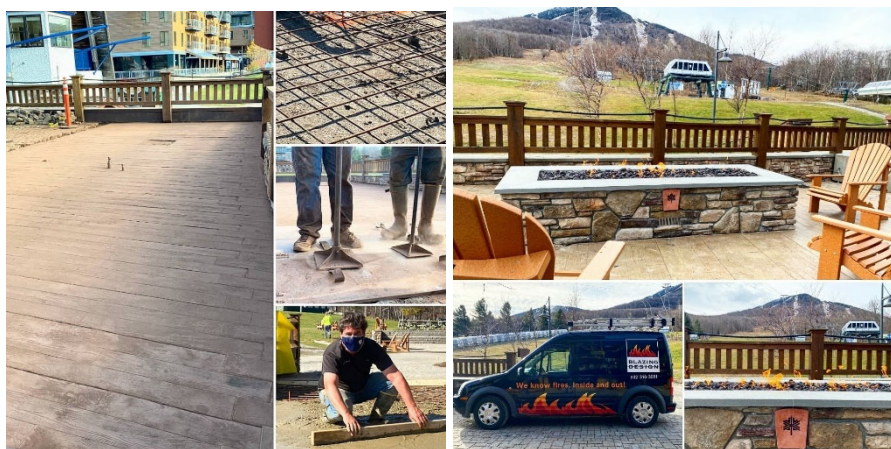


### g. Jay Peak Resort

*"We started working on our COVID readiness soon after we shut down last March. Our resort has made a significant financial commitment to keeping our guests and employees safe while on property. There have been a wide variety of projects we have undertaken. We have **increased F&B offerings**. Our Wellness Program includes a **PPE** component and **signage** component. Both of these are crucial in keeping people at the resort safe. We have constructed **two new outdoor seating venues** which have been very well received."*

– Andy Stenger, Director of Facilities/Resort Services

*"We started working on our COVID readiness soon after we shut down last March. Our resort has made a significant financial commitment to keeping our guests and employees safe while on property."*



#### h. Timber Creek Cross Country Ski Area

*“Although our setup required additional staff to our normal operations, the approach was well received by the public. The **separation of ski rentals and snowshoe rentals** was helpful in moving people through while spreading them out. Without the grant we would have been forced to lay off personnel. This was a very successful program which allowed us to run a first class business safely while in a pandemic. A number of additions I made I did not anticipate nor include in our grant process but the grant made the decision easier to do so. Not knowing what the future has in store, we are positioned for a similar approach next year if needed.” – Kelly Kahler, Owner*

*“Without the grant we would have been forced to lay off personnel.”*



### i. Kingdom Trails Association

*“Due to the generosity of the Vermont Ski Area Recreation Safety Grant, the Kingdom Trail Association, KTA, is currently able to serve our membership safely during the winter months with the appropriate **air ventilation system** and proper **COVID safe operation signage** for trail users. The purchase of 2 air ventilators allows KTA to follow the CDC’s recommendation to ‘increase ventilation rates,’*

*“Due to [this grant we are] able to serve our membership safely during the winter months.”*

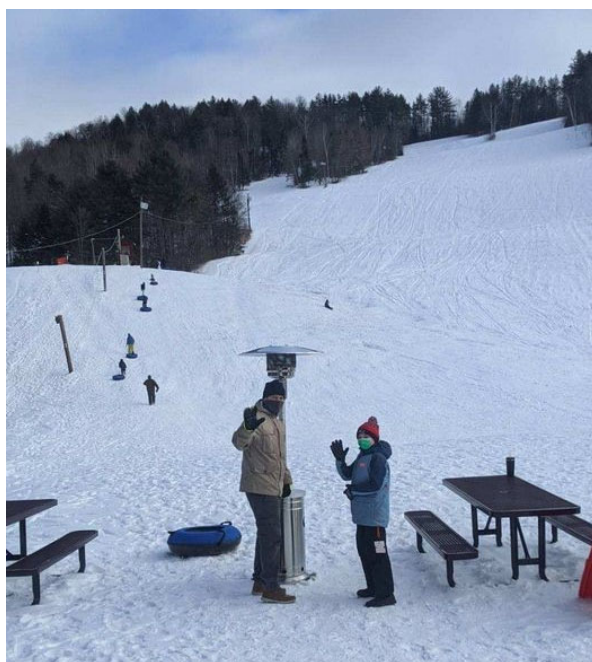
*ensuring our employee workspace has a ‘ventilation system that operates properly and provides acceptable indoor air quality for the current occupancy level.’ KTA has also printed signage, dispersed around the network, to educate and make members aware of responsible COVID safe trail use and visit to KTA and our community.”*

– Abby Long, Executive Director



#### j. Lyndon Outing Club

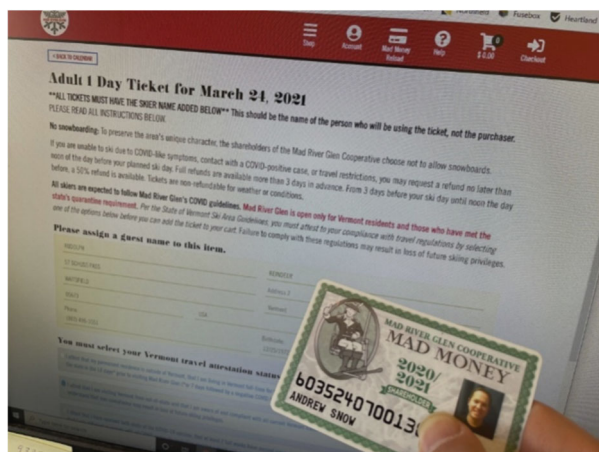
*"We installed a **ticket window** and **POS machine**, along with a **computer** to allow for contactless payment for tickets and food at the window from the porch. We ordered a **tent** and set up the **tables and patio heaters** outdoors which have helped as temporary warming stations and rest spots, as well as a place for people to pause to eat. Our kitchen is able to open and **sneeze guards** are in place. **Floor dividers** have been added so that as we open for night ski and are busier, we can allow use of the indoor lodge."* – Susan Russell, Fundraising Chair



## k. Mad River Glen

*“This grant has been crucial in ensuring the safety of both skiers and employees this winter.”*

*“This grant has been crucial in ensuring the safety of both skiers and employees at Mad River Glen this winter. We have moved ticket sales almost exclusively online with **enhancements to our online store**, and redemption now takes place through **new outside ticket windows**. Our **new ticket/pass scanning system** guarantees contact tracing. The **Snack Shack** is our new outdoor food outlet with **tables, tents, and heaters** to help people eat outside, while inside food service now offers takeout options. **Plexiglass shields, HEPA air purifiers, reusable and single-use masks, and hand sanitizer** are keeping people safer indoors. The company has also invested its own money and resources to complete these projects and visitor feedback has been very good overall.” – Matt Lillard, General Manager*



## I. Middlebury College Snow Bowl and Rikert Nordic Center

*“The ski areas owned by Middlebury College are small entities with limited resources. The Vermont State Ski Areas COVID Operating Guidance called for a number of changes to the operational protocols that were financially difficult for us to absorb. These protocols include: contract tracing, lodge and rental shop restriction, and lift restrictions. Through this grant we have, to date, been able to work well within the guideline on all fronts by creating a **reservation system** to be on the property, manage interior lodge space as well as **lift mazes**, and create emergency **warming stations** outside the lodge (very helpful in a deep freeze like this weekend). Without this grant it is likely that we would not have been able to open.” – Michael Hussey, General Manager*

*“Without this grant it is likely that we would not have been able to open.”*

The screenshot shows the Rikert Nordic Center website. The header includes the Rikert Nordic Center logo and a navigation menu with links: Home, Trail Information, Tickets & Season Passes (highlighted), Lessons, Virtual Birkie, Center Info, Alpine, and About Us. The main content area features a message about COVID-19 restrictions and a link to 'DAY TICKETS - SEASON PASSES FACILITY ACCESS RESERVATIONS: CLICK HERE'. Below this, a section titled 'TRAIL PASSES' lists 'Day Use Passes at Rikert Nordic Center' with a table of prices.

Category	Price
Adult	\$25
Senior (62+)	\$17
Senior 70+	\$8.50
Student (6yrs-college)	\$17
Middlebury College Student (with valid ID)	\$8.50
Middlebury Alum	\$22
Child (under 5, skiing or snowshoeing)	Free
Team Member	\$13.60

The screenshot shows the Middlebury Snow Bowl website. The header includes the Middlebury Snow Bowl logo and a navigation menu with links: Home, Conditions, The Mountain, Tickets & Season Passes (highlighted), Rentals and Tuning, Snow School, Nordic, and About Us. The main content area features a message about COVID-19 restrictions and a link to 'DAY TICKETS - SEASON PASSES FACILITY ACCESS RESERVATIONS: CLICK HERE'. Below this, a red button reads 'BUY TICKETS NOW ONLINE ►'.

### m. Prospect Mountain Association

*“Early closing in March 2020 reduced PMA seasonal ski income by about 10% and forced us to lay off all our employees except the mountain manager. We will not have a “normal” season in 2020-2021 due to the COVID-19 pandemic but we are doing our best to adapt. Our primary concerns are the health and safety of our visitors and our employees. Prospect Mountain opened in mid-December 2020 without our Base Lodge and with (1) making **physical changes to our buildings**, (2) greatly restricting indoor use, (3) encouraging use of outdoor spaces, (4) improving communication/**signage** related to contact and physical distancing in order to decrease safety risks to skiers and snowshoers and (5) purchase of extra **cleaning supplies** and **PPE**.”* – David Newell, President

*“...we are doing our best to adapt. Our primary concerns are the health and safety of our visitors and our employees.”*



#### n. Bromley Mountain

*“All of these projects created a safer environment for guests to enjoy the outdoors and to keep our staff safely employed.”*

*“The grant funding received was used to make physical improvements to the facilities and purchase items necessary to mitigate guest and employee health and safety risks in accordance with state guidance for safe operation of ski areas. Base lodge improvements include creating a **wind-protected space** for outside grab and go food service and retrofitting restrooms with **touchless fixtures**. A **ticket scanning system** was implemented to safely, efficiently and accurately comply with contract tracing requirements. The grant funds allowed us to properly invest in **PPE**, purchase needed **disinfectants, sneeze guards and shields**. All of these projects created a safer environment for guests to enjoy the outdoors and to keep our staff safely employed.”*

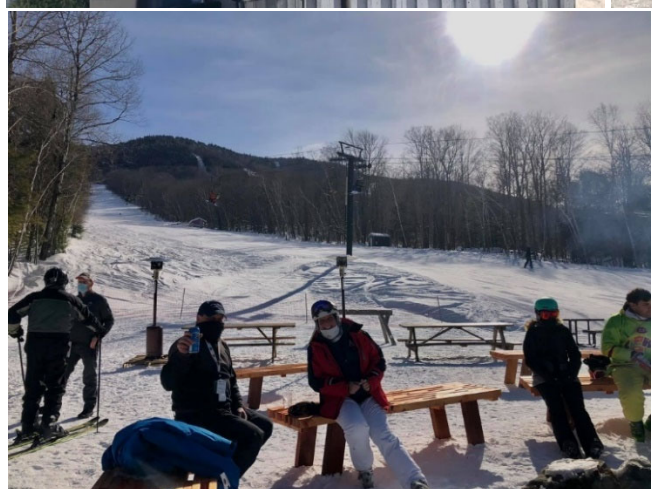
– Kathleen Zack, Finance Director



#### o. Magic Mountain

“The **tents**, **take-out window**, and **snack shack** help us to minimize lost revenue and thereby maintain staffing levels. **Outside heaters** provide areas outside the lodge for customers to warm up. Food facilities away from the lodge reduce crowding and congestion in the main lodge. New **signs** for navigating around the facilities. Sales of tickets, lessons, rentals and lodge **reservations are online** to minimize customer and staff contact as well as reduce lines and congestion. **HEPA filters, ozone generators and HVAC upgrades** provide clean air for customers and staff. **Barriers** are installed at all customer contact points. **PPE supplies, masks, and sanitizer stations** for staff and customers. **Stanchions, cones, floor markings and ropes** guide customers.” – Willian Bourque, Business Manager

“The tents, take-out window, and snack shack help us to minimize lost revenue and thereby maintain staffing levels.”



p. Smugglers' Notch Resort

***"Thank you for this program!"***

*"To this point, the Program has encouraged Smugglers' Notch to confidently move forward to implement the evaluation, and installation of **air upgrades**, purchase and install **warming huts** and shelters, upgrade work areas for the safety of our employees, purchase **personal protection equipment** and supplies for our employees and guests, and acquire the necessary **hardware and software** required to manage the capacity of our facilities. Thank you for this program!" – Brian Stevens, CFO*



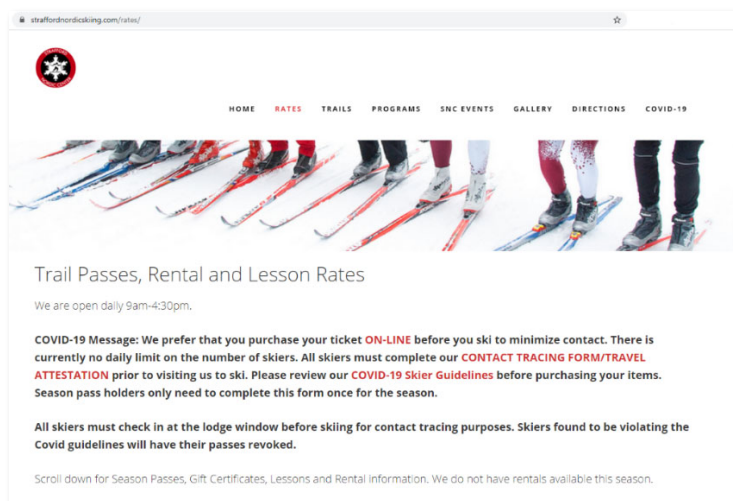
#### q. Strafford Nordic Center

*"The **signage** has assisted us to direct skiers to our new, temporary lodge location for this season. The **tents with rugs, heaters, and benches** have served our skiers well as spaces to store belongings or get out of the cold briefly while changing or resting during a long ski day, and allows for appropriate distancing while requiring skiers to stay outdoors.*

*The **necktubes** have been provided to skiers so that they are wearing a mask while skiing and in the lodge area. The **web design** allowed us to go 100% contact free with our customers, and while they have to check in with us before skiing, they don't have to touch anything and are expected to pay and complete our contact tracing form before arriving."*

– Hilary Linehan, Program Director

*"[This program] allowed us to go 100% contact free with our customers."*



#### r. Wild Wings Ski Touring Center

*“This **shed** is open at the front. It is 20" X 36" making it big enough so people can social distance. Having the shed has made it possible to keep all transactions outside. No customers are going inside. We have 1 employee at the shed to sell day passes. Allowing us to minimize use of the rental/pass shop. The person in the shed also facilitates contact tracing form fill out, which is online. The building has benches and picnic tables, spaced apart. The building gives skiers a space to get out of the weather safely. Masks and social distancing are required.” – Tracy Black, Owner and Vice President*



Watch a time lapse video of the structure going up here:  
<https://www.facebook.com/wildwingsski/videos/5376650939015309>

See a photo timeline of the site work here:  
<https://wildwingsski.com/getting-ready/?fbclid=IwAR1vqcszTOMyu2NWHTh71yDp7sLdCPwSZkYwE1gNJvPhSoym-Itvi35XFgU>

## Appendix 4a) Notice of Funds Available (NOFA)



Vermont Agency of Commerce & Community Development  
C. Davis Building, 6<sup>th</sup> Floor  
One National Life Drive  
Montpelier, VT 05620-0501  
[www.cmo.vermont.gov](http://www.cmo.vermont.gov)

### *Notice of Funds Available (NOFA)*

### **Vermont Ski Area Recreation Safety Grant Program**

Key NOFA Events	Date & Time
Issue Date:	October 16, 2019
Questions Due:	October 23, 2020
Proposals Due:	October 30, 2020

Please be advised all notifications, releases, addenda associated with this NOFA will be posted at the following website referencing the same NOFA title:

<https://accd.vermont.gov/about-us/contract-bidding-opportunities>

*The State will not notify interested parties with updated information. It is the applicant's responsibility to periodically check the web site above for all notifications, releases and addenda pertaining to this NOFA.*

State Contact: Hilary DelRoss  
email: [hilary.delross@vermont.gov](mailto:hilary.delross@vermont.gov)



## **Table of Contents**

1. **OVERVIEW**
  - 1.1 Background
  - 1.2 Single Point of Contact
  - 1.3 Question & Answer Period
  - 1.4 Changes to this NOFA
2. **DETAILED REQUIRMENTS / DESIRED OUTCOMES**
3. **GENERAL REQUIREMENTS & CONSIDERATIONS**
  - 3.1 Grant Provisions
  - 3.2 Subawards
  - 3.3 Statement of Rights
  - 3.4 Coronavirus Relief Fund Requirements & Conditions
4. **EVALUATION CRITERIA**
5. **CONTENT & FORMAT OF RESPONSES**
  - 5.1 Technical Response
6. **SUBMISSION INSTRUCTIONS**
  - 6.1 Closing Date
  - 6.2 Proposal Delivery Instructions
  - 6.3 Proposal Submission Required Document Checklist

## 1. OVERVIEW:

Through this Notice of Funds Available (NOFA) the Agency of Commerce and Community Development (hereinafter the “State”) seeks proposals for grants to help Vermont’s ski areas provide a safe skiing and riding experience in the 2020/2021 season.

- 1.1. **Background:** The State recognizes that ski areas will need to make physical improvements to their resorts to accommodate guests safely due to State-imposed COVID-19 safety measures. This program provides grants of up to \$200,000 to downhill and cross country ski areas to make these improvements or to reimburse a ski area that has made an eligible physical improvement since March 1, 2020.
- 1.2. **Single Point of Contact:** All communications concerning this NOFA are to be addressed in writing to the State Contact listed on the front page of this NOFA. Actual or attempted contact with any other individual from the State concerning this NOFA is strictly prohibited and may result in disqualification.
- 1.3. **Question & Answer Period:** Any vendor requiring clarification of any section of this NOFA or wishing to comment on any requirement of the NOFA must submit specific questions in writing no later than the deadline for question indicated on the first page of this NOFA. Questions may be e-mailed to the point of contact on the front page of this NOFA. Questions or comments not raised in writing on or before the last day of the question period are thereafter waived. At the close of the question period a copy of all questions or comments and the State’s responses will be posted on the State’s web site <https://accd.vermont.gov/about-us/contract-bidding-opportunities>. Every effort will be made to post this information as soon as possible after the question period ends, contingent on the number and complexity of the questions.
- 1.4. **Changes to this NOFA:** Any modifications to this NOFA will be made in writing by the State through the issuance of an Addendum to this NOFA and posted online at <https://accd.vermont.gov/about-us/contract-bidding-opportunities>. Verbal or written instructions from any other source are not to be considered.

## 2. DETAILED REQUIREMENTS / DESIRED OUTCOMES:

- 2.1. The Ski Area Recreation Safety Grant Program aims to help ski areas implement solutions that will enable skiers and riders to use their facilities safely this winter. The ski industry is the number one leading contributor to Vermont’s outdoor winter economy. The industry serves as the cornerstone for economic activity in mountain towns. These grants aim to ensure that the ski areas, and the hundreds of restaurants, inns, and attractions that depend on them to draw visitors to Vermont, may operate this winter.
- 2.2. Eligible applicants include for-profit, non-profit, and municipally-owned downhill or cross country ski areas that provide skiing and riding in Vermont. Each ski area is only allowed one application. In the instance where a company owns multiple ski areas, the applicant may submit a distinct application for each ski area if each ski area operates under its own federal employer identification number.

- 2.3. Grants may be used to make physical improvements to facilities in order to mitigate public health and safety risks to the public related to COVID-19 physical distancing and other safety requirements, including:
  - 2.3.1. Design, engineering and implementation of construction related to improvements needed to facilitate safe operation with respect to COVID-19 of ski area facilities, including lodges, lifts, other resort amenities, and associated operations.
  - 2.3.2. Rental or purchase of equipment, including tents and other temporary structures, to facilitate physical distancing.
  - 2.3.3. Purchase of personal protective equipment, health and safety equipment and related hard goods necessary to facilitate safe operation with respect to COVID-19 of ski patrol, ski school and other resort operations – including masks, hand sanitizer, and medical supplies.
  - 2.3.4. Technology and related supplies to facilitate contactless transactions needed for safe operation with respect to COVID-19, including the purchase and installation of software, hardware, and related supplies to facilitate online lift ticket sales and ticket checking systems.
- 2.4. All costs must be incurred between March 1, 2020, and December 30, 2020.
- 2.5. Applicants must attest that their business has been negatively impacted by COVID-19.
- 2.6. Applicants must complete the PDF application available at:  
<https://accd.vermont.gov/covid-19/ski-area-recreation-safety-grants>
- 2.7. Applicants must include either invoices for work completed or estimates of work to be completed with their application. Invoices and estimates from third parties (contractors) are preferred, however, applicants may submit invoices or estimates from themselves if the work has been or will be done by ski area employees.
- 2.8. Applicants may submit up to 10 expenses per application.
- 2.9. The Agency anticipates capping applications at \$200,000, but reserves the right to increase or decrease that cap based on demand and the quality of applications. Applicants may submit more than \$200,000 worth of invoices or estimates.
- 2.10. Applicants may apply for both an Economic Recovery Grant and a Ski Area Recreation Safety Program Grant. The Agency reserves the right to reduce either grant in the event either program is oversubscribed.

### 3. GENERAL REQUIREMENTS & CONSIDERATIONS:

- 3.1. **Grant Provisions:** In addition to maintaining insurance coverage usual and customary to their form of business, applicants will certify compliance to the following:
  - 3.1.1. I certify that the business applying does not have any unpaid taxes with the Vermont Department of Taxes that are not currently in a payment plan.
  - 3.1.2. I certify that the business applying will open for skiing and/or riding by December 30, 2020.

- 3.1.3. I have the authority to request payment from the State of Vermont on behalf of the business submitting this application. I am requesting payment of the grant amount, determined by the Agency of Commerce and Community Development, equal to the costs of making physical improvements to facilities in order to mitigate public health and safety risks to the public related to COVID-19 physical distancing and other safety requirements at a ski area. This grant will be used to cover costs incurred due to the Coronavirus Disease 2019 (COVID-19) disaster, in accordance with section 601 of the Social Security Act, as added by section 5001 of the Coronavirus Aid, Relief, and Economic Security Act, Pub. L. No. 116-136, div. A, Title V (Mar. 27, 2020) ("section 601").
- 3.1.4. I acknowledge this grant is funded with federal dollars and is subject to the requirements of 2 CFR Chapter I & II, §200 - OMB Uniform Guidance.
- 3.1.5. I understand that the State of Vermont will rely on this certification as a material representation in making this grant award.
- 3.1.6. As required by federal law, the proposed uses of the funds provided will only be used to cover costs that:
- 3.1.6.1. Are necessary costs related to the COVID-19 public health emergency; and
  - 3.1.6.2. Relates to necessary costs during the period of March 1, 2020 through December 30, 2020; and
  - 3.1.6.3. Are not covered by other federal grants or federally forgiven loans that the business has received. For additional information on this requirement see "Duplication of Benefits" at: [tax.vermont.gov/covid-19/duplication-of-benefits](https://tax.vermont.gov/covid-19/duplication-of-benefits)
- 3.1.7. I agree that the business submitting this application must repay the grant or portion of the grant to the Agency of Commerce and Community Development if:
- 3.1.7.1. Any grant funds received are based on incorrect representations made on this application or to the Agency of Commerce and Community Development related to this application; or any grant funds that are covered by other federal grants or federally forgiven loans received by the business. I agree that the final determination of whether there has been a duplication of benefits will be made by the Agency of Commerce and Community Development.
- 3.1.8. To the best of my knowledge, as of the date that this application is signed, neither applicant nor applicant's principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in Federal programs, or programs supported in whole or in part by Federal funds. Entities that are suspended and/or debarred will have received a notification letter from the Federal Government. Information on suspension and debarment can be found at: [bgs.vermont.gov/purchasing-contracting/debarment](https://bgs.vermont.gov/purchasing-contracting/debarment)

- 3.1.9. I agree that the Agency of Commerce and Community Development may share the information on this application with other Vermont state agencies and other State of Vermont Agencies can share information with ACCD for the purpose of verifying my eligibility for this or another grant or stimulus payment related to the COVID-19 pandemic.
- 3.1.10. Applicant agrees to spend these funds by December 30, 2020.
- 3.1.11. I certify that all of Applicant's tax returns are completed and filed through the date of application filing.
- 3.1.12. I certify that applicant complies with local, state and federal labor laws.
- 3.1.13. I certify that the information contained in this application is true and correct.
- 3.1.14. I certify that the Applicant is in good standing with the Vermont Secretary of State.
- 3.1.15. Under the penalty of perjury, I certify that the number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me).
- 3.1.16. I agree that this grant will be governed by the laws of the State of Vermont and consent to the jurisdiction of the Vermont Superior Court, Civil Division, Washington Unit where any action or proceeding brought in connection with this grant shall be brought.
- 3.1.17. I agree that the business shall defend the State and its officers against third party claims arising from performance under this grant.
- 3.1.18. I agree that the business shall indemnify the State and its officers and employees if they become legally obligated to pay damages or losses arising from any act of omission by the business in connection with performance under this agreement.
- 3.1.19. I agree to forfeit and return to the State the full amount of this grant upon receipt of a written determination by the Secretary of the Agency of Commerce and Community Development finding I failed to comply with Executive Order 01-20 related to the March 13, 2020, State of Emergency and the health and safety guidance issued by the Department of Health and the Agency of Commerce and Community Development, including most notably, but not limited to, the Work Safe guidance and the Cross State Travel quarantine requirements, with emphasis on capacity restrictions, requirements for certificates of compliance from guests, and visitor log requirements.
- 3.2. **Subawards.** In accordance with the State of Vermont Administrative Bulletin 5 § subsection 4, Specific Requirements for Subaward Agreements, Subrecipients may pass through funds they receive to their own subrecipients only with prior written approval of the pass-through entity. They must advise their subrecipients of requirements imposed on them by federal laws, regulations, and the provisions of contracts or grant agreements as well as any supplemental requirements imposed by the pass-through entity. They must also set up a plan for monitoring those subrecipients' use of the funds in accordance with Subpart F of the Uniform Guidance.

- 3.3. **Statement of Rights:** The State shall have the authority to evaluate Responses and select the Applicant(s) as may be determined to be in the best interest of the State and consistent with the goals and performance requirements outlined in this NOFA. The State of Vermont reserves the right to obtain clarification or additional information necessary to properly evaluate a proposal. Failure of vendor to respond to a request for additional information or clarification could result in rejection of that applicant's proposal. To secure a project that is deemed to be in the best interest of the State, the State reserves the right to accept or reject any and all proposals, in whole or in part, with or without cause, and to waive technicalities in submissions. The State also reserves the right to make purchases outside of the awarded contracts where it is deemed in the best interest of the State.
- 3.4. **Coronavirus Relief Fund Requirements and Conditions (Ref. VT H.966 as passed)**
- 3.4.1. **Grant Recipient Requirements; Reversion and Reallocation Schedule**
- 3.4.1.1. All appropriations made from the State's Coronavirus Relief Fund (CRF) in this and other bills passed after March 1, 2020 as part of the 2020 legislative session are made with the knowledge that the statutory and regulatory context is constantly changing. Additional federal legislation may further change the potential for and appropriateness of CRF usage. As a result:
- 3.4.1.2. Appropriations from the CRF are subject to changes in source of funds that may occur as the result of subsequent legislation or through administrative actions, where permissible by law.
- 3.4.1.3. Specific CRF uses may need to change based on changes to federal laws or on revised or updated federal guidance.
- 3.4.1.4. It is the responsibility of all entities receiving CRF monies to ensure compliance with all federal guidelines as to CRF spending and use.
- 3.4.1.5. Unless otherwise authorized by the Commissioner of Finance and Management, any monies appropriated from the CRF shall revert to the CRF to the extent that they have not been expended by December 20, 2020 to enable reallocation.
- 3.4.2. **Coronavirus Relief Fund Grants Conditions**
- 3.4.2.1. Any person receiving a grant comprising monies from the Coronavirus Relief Fund shall use the monies only for purposes that comply with the requirements of Sec. 5001 of the CARES Act, Pub. L. No. 116-136 and related guidance.
- 3.4.2.2. Any person who expends monies from the Coronavirus Relief Fund for purposes not eligible under Sec. 5001 of the CARES Act, Pub. L. No. 116-136 and related guidance shall be liable for repayment of the funds to the State of Vermont; provided, however, that a person shall not be liable for such repayment if the person expended the monies in good faith reliance on authorization of the proposed expenditure by

this agreement or specific guidance from the agency or department administering the grant program.

- 3.4.2.3. The Attorney General or a State agency or department administering a grant program established or authorized under this act may seek appropriate criminal or civil penalties as authorized by law for a violation of the terms or conditions of the applicable program, grant, or award.

#### 3.4.3. Coronavirus Relief Fund Record Keeping & Compliance Reports

- 3.4.3.1. In order to ensure compliance with the requirements of Sec. 5001 of the CARES Act, Pub. L. No. 116-136, as herein interpreted and applied, and related guidance, and to assist the State in demonstrating such compliance:
- 3.4.3.2. Any agency or department, and any subrecipient of a grant, that is authorized to disburse grant funds appropriated by this act shall include standard audit provisions, as required by Agency of Administration Bulletins 3.5 and 5, in all contracts, loans, and grant agreements; and
- 3.4.3.3. Each grant recipient shall report on its use of the monies received pursuant to this act to the agency or department administering the grant as required by that agency or department and shall maintain records of its expenditures of the monies for five years, or for a longer period if so required by State or federal law, to enable verification as needed.

#### 4. EVALUATION CRITERIA:

Applications will be evaluated based on the information provided in the Vermont Ski Area Recreation Safety Grant Program PDF application. The most important component of an application is the project budget, as demonstrated in the attached invoices and estimates sent with the application.

- 4.1. Proposals will be evaluated using the following criteria as demonstrated in the application and the required attachments.
  - 4.1.1. *Economic Loss/Need.* Ski areas with a demonstrated need will be prioritized.
  - 4.1.2. *Nexus to COVID-19 Restrictions.* Projects with the strongest nexus to COVID-19 will be prioritized.
  - 4.1.3. *Economic Impact.* The project must clearly increase revenue for the ski area – demonstrated through increased employment and more skier days than if the project did not occur.
  - 4.1.4. *Feasibility and Budget.* What is the likelihood that this project can be completed before December 30, 2020? Are the costs reasonable and prudent?
  - 4.1.5. *Geographic Diversity.* The State will prioritize equity in distribution of funds across the state.

Criteria	Consideration
Economic Loss/Need	20%
Nexus to COVID-19	20%
Economic Impact	20%
Feasibility & Budget	20%
Geographic Diversity	20%

#### 4.2. Additional Considerations

- 4.2.1. All funding must be obligated by December 10, 2020, and spent by December 30, 2020.
- 4.2.2. A project status report is due to the by State December 10, 2020. At the State's request, any unused funding as of December 10, 2020 must be returned by December 20, 2020.

#### 5. CONTENT & FORMAT OF RESPONSES:

All applications must be submitted using the State's online pdf application. No alternative or supplemental applications or application material will be considered.

##### 5.1. Technical Response: In response to this NOFA, an Applicant shall:

- 5.1.1. Complete the online application available at:  
<https://accd.vermont.gov/covid-19/ski-area-recreation-safety-grants>
- 5.1.2. Attach electronic copies of all invoices or estimates to the online application.
- 5.1.3. Attach a current W-9, hand signed (no electronic signatures, no script fonts, etc.) within the past 6 months.
- 5.1.4. Attach a completed "State of Vermont Supplier ACH Authorization Form" if electronic payment of the award is desired.

#### 6. SUBMISSION INSTRUCTIONS:

- 6.1. **Closing Date:** Proposals must be received by the State by the due date and time specified on the front page of this NOFA. Late proposals will not be considered.
- 6.2. **Proposal Delivery Instructions:** All proposals must be submitted in digital format as described below. No hard copies or faxes will be accepted.  
*(During the pendency of the State emergency relating to Covid-19, State office buildings are locked or otherwise closed to the public. Therefore, proposals will not be received by means of courier or in-person delivery.)*
  - 6.2.1. Applicants shall send the required documents (refer to Section 6.3) in PDF file format as attachment(s) to an email to [hilary.delross@vermont.gov](mailto:hilary.delross@vermont.gov).
  - 6.2.2. The email subject line must read "Ski Area Recreation Safety Grant Application."
  - 6.2.3. The email with the pdf attachments must be received by the closing date and time found on the cover of this NOFA.

- 6.2.4. The proposal document must be a single digitally searchable PDF with the following naming convention <<Vendor Name- Ski Area Recreation Safety>>, where the “Vendor Name” is the business’ legal name found on Line 1 of the W-9. Applicants must send one email, attaching each of the required documents identified in Section 6.3. Multiple emails will not be accepted.

**6.3. Proposal Submission Required Document Checklist:**

Proposal Required Documents	✓
Vermont Ski Area Recreation Safety Grant Program Application PDF	
Invoices or quotes for each distinct project	
Hand signed W-9 dated within six months	
Completed ACH form (optional)	

## Appendix 4b) Awards Granted

Grantee Organization	Amount Awarded	Approved Projects
Blueberry Hill Outdoor Center	\$6,425.82	<ul style="list-style-type: none"> <li>• Personal protective supplies - masks, cleaners, spacing decals</li> <li>• Partitions and money collection boxes</li> <li>• Reach in cooler to provide grab &amp; go food. Cafe tables</li> <li>• Large laminated maps</li> </ul>
Burke Mountain Operating Company	\$86,386.00	<ul style="list-style-type: none"> <li>• Signage</li> <li>• Sanitizing equipment, supplies and PPE</li> <li>• Software, hardware and supplies to provide contactless transactions and contact tracing</li> <li>• Construction materials to improve resort building flow and guest safety</li> </ul>
BVR LLC dba Bolton Valley Resort	\$175,000.00	<ul style="list-style-type: none"> <li>• Online purchase and reservation system</li> <li>• Call center</li> <li>• Seasonal rental rooms for day use</li> <li>• Heated guest spaces, expand lodge restroom capacity, signage, firepits</li> <li>• Heated space for Ski Patrol Staff, additional space for treating guests with COVID symptoms</li> <li>• PPE, Sneeze guards, takeout/pickup windows/racks, thermometers, tools, COVID Tests</li> </ul>
Catamount Outdoor Family Center Inc	\$18,848.57	<ul style="list-style-type: none"> <li>• Barn to be used for rental fleet storage</li> <li>• Insulation &amp; materials for winterizing the operations building</li> <li>• Lumber for winterizing the summer operations building</li> <li>• Disinfectant for cleaning and sanitizing facilities and rentals equipment</li> <li>• Infrared Portable Heater for seasonal operations building</li> <li>• Sanitizer dispensers and refills</li> <li>• Tarp to cover our outdoor classroom for education/youth programs</li> </ul>
Chittenden Resorts, LLC dba Mountain Top Inn & Resort	\$125,674.00	<ul style="list-style-type: none"> <li>• Earthwork for patio</li> <li>• Patio pavers</li> <li>• Yurt - ski facility</li> </ul>

		<ul style="list-style-type: none"> <li>• Electrostatic sprayers</li> <li>• Shuttle van barriers</li> <li>• Masks, cleaning supplies, and barriers</li> </ul>
City of St. Albans dba Hard'ack	\$40,628.57	<ul style="list-style-type: none"> <li>• Fireplace constructed on the patio</li> <li>• Technology purchases for touchless transactions and iPads for online rosters for ski/ride school</li> <li>• Purchase of Clorox 360 Electrostatic sanitizer</li> <li>• 8 Patio heaters for outdoor patio</li> <li>• Air purifiers for inside the lodge</li> <li>• Outdoor patio furniture</li> </ul>
Cochran's Ski Area Inc	\$8,610.52	<ul style="list-style-type: none"> <li>• Kitchen relocate including sink, plumbing, counter space, fridge space</li> <li>• Purchase of used 40'x60' tent.</li> <li>• Two outdoor wood stoves to keep folks warm.</li> <li>• Purchase of COVID-specific signage</li> </ul>
Concrete Foundation dba Craftsbury Outdoor Center	\$50,368.25	<ul style="list-style-type: none"> <li>• Restroom trailer purchase to provide guest-only restrooms with running water</li> <li>• Air purifiers and filters</li> <li>• Meal distribution equipment</li> <li>• Modification of lodge entrances to enable window service for ticketing, rentals, &amp; food service</li> <li>• Additional outdoor seating for customers</li> <li>• Electric and propane heaters for guest tents and outdoor eating spaces</li> <li>• Personal protective and cleaning equipment</li> </ul>
Friends of Hildene, Inc. dba Hildene, The Lincoln Family Home	\$6,802.00	<ul style="list-style-type: none"> <li>• Propane Fire Pit with lid and lava rocks</li> <li>• Pea Gravel for pit foundation</li> <li>• Wood bench slabs &amp; bases</li> <li>• Hand Sanitizer stations, touch free dispensers, and refills</li> <li>• UV Shoe Sanitizers</li> <li>• Box Fans, 4 MERV air filters, and HEPA air filter</li> </ul>
Hermitage Members Club, Inc	\$175,000.00	<ul style="list-style-type: none"> <li>• PPE, face masks, face shields, haz-mat suits</li> <li>• Temp &amp; Mask Scan kiosk, thermometers</li> <li>• Stanchion divider barriers, signage and floor arrows, RFID scanner</li> <li>• Foggers &amp; disinfectant supplies; MERV 11 air filters for air handling</li> <li>• Safety Barriers for F&amp;B, Bar, Guest Service, POS, Retail, Rental/Demo stations</li> </ul>

		<ul style="list-style-type: none"> <li>• 'Family Cabanas' with propane heat for wind/weather refuge</li> <li>• Outdoor heaters &amp; propane, wind walls, kiosks</li> <li>• Air circulation improvements, restroom &amp; office trailers</li> </ul>
Jay Peak, Inc.	\$175,000.00	<ul style="list-style-type: none"> <li>• Food delivery service, opening new food service options, heating exterior food venues</li> <li>• PPE for staff/guests, new cleaning tools/supplies, Wellness station supplies</li> <li>• Customer service/marketing- season pass mailing, branding for new food outlets</li> <li>• Construction of 2 new outdoor seating/dining areas.</li> <li>• Purchase/install of COVID specific signage throughout the resort</li> </ul>
K & K Designs Limited dba Timber Creek Cross Country Ski Area	\$18,034.69	<ul style="list-style-type: none"> <li>• Protected outdoor seating with roof for sizing XC rentals</li> <li>• Online rentals and Instruction sales</li> <li>• Trailer for Trail Ticket Sales/ Snowshoe rentals / Warming hut for outdoor staff</li> <li>• Port-a-johns – Rentals through December</li> <li>• PPE</li> <li>• Additional outdoor storage for rentals</li> </ul>
Killington/Pico Ski Resort Partners, LLC	\$175,000.00	<ul style="list-style-type: none"> <li>• Order ticket online and pick it up outside at a kiosk</li> <li>• PPE used this summer and for this winter</li> <li>• Construction, building remodel, signage for guest COVID-19 information</li> </ul>
Kingdom Trail Association	\$889.96	<ul style="list-style-type: none"> <li>• Air ventilation</li> <li>• COVID-19 signage</li> </ul>
Lyndon Outing Club Inc	\$15,678.88	<ul style="list-style-type: none"> <li>• POS system - to allow for contactless ticket/food sales</li> <li>• Ticket window - to allow for ticket/food purchases from outdoors/reduce inside use of lodge</li> <li>• Floor Dividers - to provide barriers between tables inside lodge for safe use of indoor space</li> <li>• Picnic tables - to put under tent for expanded, distanced pod seating outdoors</li> <li>• Patio Heaters</li> <li>• Window sneeze guards</li> <li>• Disinfectants; thermometer for temperature screening</li> </ul>

		<ul style="list-style-type: none"> <li>• Tent - to create a safe, outdoor space to increase capacity due to lodge capacity caps</li> <li>• Computer - to enable contract tracing and reporting of same to state</li> </ul>
Mad River Glen Cooperative	\$116,983.92	<ul style="list-style-type: none"> <li>• Physical protections at indoor points of sale: plexiglass, wood, hardware</li> <li>• Reinstate outside ticket windows: replace glass, purchase speakers</li> <li>• Outdoor dining &amp; warming tents, propane heaters, shed for selling, coolers, picnic tables/benches</li> <li>• Indoor dining - grab-and-go and takeout: food warmers, biodegradable packaging/cutlery</li> <li>• POS &amp; eCommerce enhancements for contact tracing (pass scanning, online tickets)</li> <li>• HEPA air filters for other indoor spaces</li> <li>• Cloth masks to be provided to all staff members</li> <li>• Medical, cleaning, sanitation supplies and PPE - single-use masks, sanitizer, wipes, etc.</li> <li>• Ski Patrol-specific PPE and sprayer to disinfect patrol equipment</li> </ul>
Northeast Slopes Inc	\$17,124.03	<ul style="list-style-type: none"> <li>• Purchase 20x40 tent, heaters, tables and chairs all for outside social distancing. Prep work</li> <li>• Rental of portalets - 2 standard, one handicap</li> <li>• Signage and safety fencing for social distancing</li> <li>• PPE and sanitizer</li> </ul>
President and Fellows of Middlebury College dba Middlebury College Snow Bowl and Rikert Nordic Center	\$67,910.04	<ul style="list-style-type: none"> <li>• Retractable Tape Stanchions for Restroom lines</li> <li>• Steel Barricades for Lift Mazes</li> <li>• Remote heated reservation Booths for Parking Lot Check-in</li> <li>• Heated Tents for additional Ski Patrol covered space for physical distancing for patient care</li> <li>• Digital Queuing system - Deli Ticketing system for rental departments</li> </ul>
Prospect Mountain Association, Inc.	\$6,641.28	<ul style="list-style-type: none"> <li>• Retrofit unused building with roofing, residing, staining and repair to add space for skiers</li> <li>• Shielding and take-out windows for ski shop and Base Lodge</li> <li>• Outdoor seating</li> <li>• Signage—instructional and directional to encourage distancing</li> </ul>

		<ul style="list-style-type: none"> <li>• Tablet purchase to minimize contact at new “takeout” windows</li> <li>• Wind barrier construction for outside seating and lodge takeout window</li> <li>• Labor on plexiglass and construction projects</li> <li>• Hand sanitizer, cleaning supplies and masks</li> </ul>
Quechee Lakes Landowners' Assoc., Inc. dba Ski Quechee	\$106,652.00	<ul style="list-style-type: none"> <li>• Purchase and installation of 50'x32' tent with sides, double vinyl door, 3 LED lights, 3 heaters</li> <li>• Installation of Smart AirCare systems in base Lodge HVAC and other smaller units for other spaces</li> <li>• Rental for December 2020 of restroom trailer and portable toilets, delivery and set-up, and service</li> <li>• Purchase software enhancement to allow our POS system to function with pass scanners</li> <li>• Purchase of scanners and hardware to scan lift tickets and passes in lift line for contact tracing</li> <li>• Purchase 12 natural wood picnic tables to offer additional outdoor seating in base area</li> </ul>
Ski Bromley LLC dba Bromley Mountain Ski Resort	\$175,000.00	<ul style="list-style-type: none"> <li>• Touchless fixtures in base lodge restrooms</li> <li>• Increase dining capacity outdoors with deck wind fence, separators, heaters, and furniture</li> <li>• Base lodge safety (negative air machines) and social distance/traffic flow control with stanchions</li> <li>• PPE (masks, gloves, hand sanitizer), disinfecting products, sneeze guards</li> <li>• Electronic scanners at lifts and admittance to the base lodge for accurate, fast contact tracing</li> </ul>
Ski Magic LLC dba Magic Mountain	\$175,000.00	<ul style="list-style-type: none"> <li>• Increase outdoor Base Area seating and food service capabilities</li> <li>• Communications/Signs to maintain customer safety and promote adherence to guidelines</li> <li>• Streamline customer contact, minimize staff interaction, utilize online ticket purchases</li> <li>• Upgrade lodge air quality with HEPA filtration, air quality monitors, sanitation, and PPE</li> </ul>
Sleepy Hollow Inn Ski and Bike Center	\$2,185.34	<ul style="list-style-type: none"> <li>• Port-a-potties rentals Nov. 20, 2020 - Dec. 30, 2020</li> <li>• W wooden signs 3'x5' directing public to safely navigate trails/lodge</li> <li>• Masks and hand sanitizer</li> <li>• Plexiglass shield for front desk</li> <li>• Face mask buffs for Bill Koch youth ski league</li> </ul>

Smugglers' Notch Management Co., Ltd.	\$175,000.00	<ul style="list-style-type: none"> <li>• HVAC engineering and installation of air handling upgrades, MERV filters and air purifiers</li> <li>• Purchase &amp; installation of warming huts and sheds to facilitate social distancing in our lodges</li> <li>• Work area upgrades for COVID compliance, including shields and distancing tools</li> <li>• Personal protection equipment</li> <li>• Hardware and software upgrades for capacity management and contact tracing</li> </ul>
Strafford Nordic Center LLC	\$9,544.94	<ul style="list-style-type: none"> <li>• Purchase 4 tents for a temporary lodge and outdoor seating</li> <li>• Benches to be used in tents</li> <li>• Heaters for use within the tents.</li> <li>• Carpets to protect the tent floor from getting holes by ski boots</li> <li>• Purchase of neck tube style masks to give customers show up without a mask, these can be skied in</li> <li>• On-line storefront for contactless purchases</li> <li>• Signage for new lodge and COVID-related instructions</li> </ul>
Stratton Corporation	\$64,539.65	<ul style="list-style-type: none"> <li>• iPads for Base Lodge reservation system</li> <li>• Guest Occupancy System for Guest Locker room, display monitors and auto capacity notifications</li> <li>• Self-scanning stations for touchless ticket and pass validation at chairlifts</li> <li>• Large portable highway sized digital message boards</li> <li>• Door/barrier for converted ski rental outlet to create entrance only</li> <li>• Medical grade gloves and masks for Security, masks, gloves and barriers for retail</li> <li>• Stanchions for line queuing and additional outdoor seating options</li> <li>• Electrostatic fogger for shuttle vehicles and guest locker room spaces</li> </ul>
Sugarbush Mountain Resort Inc.	\$175,000.00	<ul style="list-style-type: none"> <li>• PPE &amp; cleaning equipment provided to our staff to keep them safe and sanitize resort</li> <li>• Additional outdoor seating and heaters</li> <li>• Required building improvements to manage to COVID Guidelines &amp; capacity limitations</li> </ul>
Trapp Family Lodge Inc	\$18,943.23	<ul style="list-style-type: none"> <li>• PPE: masks, hand sanitizer, 1st Aid Kit, Plexi Glass to protect guests and staff</li> <li>• Air circulation system</li> </ul>

		<ul style="list-style-type: none"> <li>• Touchless Bottle filling station</li> <li>• Shed for exterior waxing area to allow skiers to wax their skis outside</li> <li>• 3 portable toilets for Dec. 2020</li> <li>• POS System for our Yurt and radios for staff working inside &amp; outside to communicate</li> <li>• Sign making to alert customers of social distancing and trail signage</li> <li>• Fire pit</li> <li>• Ski &amp; snowshoe racks to place outside to display our rental fleet to reduce traffic inside</li> </ul>
Viking Nordic Operating Corporation dba Viking Nordic Center	\$7,543.29	<ul style="list-style-type: none"> <li>• Handheld Electrostatic Fogging machine and sanitizer to sanitize equipment after each use</li> <li>• Porta Pottie rental for December only</li> <li>• Large roll of plastic sheeting to keep indoor employee areas separated from customer areas</li> <li>• Contactless Card Reader and WiFi extenders to enable outdoor payments</li> <li>• Masks, gloves, and sanitizing products</li> <li>• Touchless sanitizing stations and sanitizer</li> <li>• Tables and Fire pits</li> <li>• Website redesign to allow for online ticket sales</li> </ul>
Vail Corporation dba Mount Snow Ltd	\$14,390.93	<ul style="list-style-type: none"> <li>• Disinfectant, sanitizer, and cleaning supplies</li> <li>• Plexiglass, acrylic, and wood sheets to ensure safe guest/employee interactions</li> <li>• Floor spacing stickers</li> <li>• Network for all base lodges to allow for tracking of guests in and out of lodges</li> </ul>
VR NE Holdings LLC dba Okemo LLC	\$14,397.56	<ul style="list-style-type: none"> <li>• Stanchions for food and beverage service locations</li> <li>• Plexiglass sneeze barriers</li> <li>• Plexiglass sheets</li> <li>• Cloth masks for employee use</li> </ul>
VR US Holdings II, LLC dba Stowe Mountain Resort	\$81,092.31	<ul style="list-style-type: none"> <li>• Stanchions to manage movement of guests at F&amp;B and Ticket locations</li> <li>• Enhanced air filtration/purification</li> <li>• Mobile offices for employees whose regular workspaces are not distancing compliant</li> <li>• Remediation for mold build-up following March shutdown</li> </ul>

		<ul style="list-style-type: none"> <li>• Polycarbonate glass for safe sales and services interactions with guests</li> <li>• Moving services to rearrange facilities to meet distancing guidelines</li> <li>• HVAC to improve ventilation and airflow</li> <li>• Reconfiguring office environment to accommodate distancing guidelines</li> <li>• Infrastructure to ensure safe, distanced food and beverage operations</li> <li>• Guest Sanitizing Stations</li> </ul>
Wild Wings Ski Touring Center, Inc.	\$24,454.90*	<ul style="list-style-type: none"> <li>• 20'x36' shed complete kit</li> <li>• Ground preparation</li> <li>• Install labor</li> </ul>
Woodstock Resort Corporation dba Suicide Six Ski Area and Woodstock Nordic Center	\$169,248.00	<ul style="list-style-type: none"> <li>• Enclose east deck for wind protection</li> <li>• Retrofit west deck with windwalls, fire pit, propane heaters and tables for additional seating</li> <li>• Interior signage, plexi partitions, expand rental shop with window pass through</li> <li>• Change cafe line, equipment for outdoor grab and go</li> <li>• Ski Patrol barriers for beds and gear, thermometers, sanitizer, additional supplies</li> <li>• IT improvements, two devices for counting, security cameras, wifi extension, 2 additional POS's</li> <li>• Remote location for queue reduction, fittings prior to arrival, refinish with safe floors</li> </ul>
<b>Total</b>	<b>\$2,499,998.68**</b>	

\* Wild Wings Ski Touring Center, returned \$312.33 in unused funds. These funds were returned to the state's CRF fund for reallocation.

\*\*The Agency awarded grants totaling \$2,499,998.68 due to a clerical error. The remaining \$1.32 was returned to the state's CRF fund for reallocation.

## Appendix 4c) Status of Final Reports

Grantee Organization	Final Reporting Complete	Reporting Under Review	Received Extension 5/1/21
Blueberry Hill Outdoor Center	X		
Burke Mountain Operating Company			X
BVR LLC dba Bolton Valley Resort			X
Catamount Outdoor Family Center Inc	X		
Chittenden Resorts, LLC dba Mountain Top Inn & Resort	X		
City of St. Albans dba Hard'ack	X		
Cochran's Ski Area Inc	X		
Concrete Foundation dba Craftsbury Outdoor Center			X
Friends of Hildene, Inc. dba Hildene, The Lincoln Family Home	X		
Hermitage Members Club, Inc	X		
Jay Peak, Inc.		X	
K & K Designs Limited dba Timber Creek Cross Country Ski Area		X	
Killington/Pico Ski Resort Partners, LLC			X
Kingdom Trail Association	X		
Lyndon Outing Club Inc		X	
Mad River Glen Cooperative	X		
Northeast Slopes Inc			X
President and Fellows of Middlebury College dba Middlebury College Snow Bowl and Rikert Nordic Center		X	
Prospect Mountain Association, Inc.		X	
Quechee Lakes Landowners' Assoc., Inc. dba Ski Quechee	X		

Ski Bromley LLC dba Bromley Mountain Ski Resort	X		
Ski Magic LLC dba Magic Mountain	X		
Sleepy Hollow Inn Ski and Bike Center	X		
Smugglers' Notch Management Co., Ltd.	X		
Strafford Nordic Center LLC		X	
Stratton Corporation		X	
Sugarbush Mountain Resort Inc.			X
Trapp Family Lodge Inc			X
Viking Nordic Operating Corporation dba Viking Nordic Center			X
Vail Corporation dba Mount Snow Ltd	X		
VR NE Holdings LLC dba Okemo LLC		X	
VR US Holdings II, LLC dba Stowe Mountain Resort	X		
Wild Wings Ski Touring Center, Inc.	X		
Woodstock Resort Corporation dba Suicide Six Ski Area and Woodstock Nordic Center			X
<b>Total</b>	<b>17</b> Final Reporting Complete	<b>8</b> Final Reporting Under Review	<b>9</b> Received Extension to May 1, 2021