

Agency of Commerce and Community Development
Windham County Economic Development Program

Date	Type of Transaction	Name of Recipient	Project Name	Status	Amount Requested	Amount Awarded	Funds Committed Balance	Funds Expended through August 2016	Projected Direct Job Creation	Projected Direct Job Retention	Projected Induced and Indirect Job Creation
April 1, 2014	Entergy VY Payment	State of Vermont	Installment #1	Received	N/A	\$ 2,000,000	\$ 2,000,000				
December 23, 2014	Competitive Grant	Bellows Falls Area Development Corporation	Site Planning & Development - Grant	Awarded	\$ 402,500	\$ 150,000	\$ 1,850,000	\$ 110,325			50
December 23, 2014	Loan	Bellows Falls Area Development Corporation	Site Planning & Development - Loan	Approved	N/A	\$ 150,000	\$ 1,700,000	\$ -			
December 23, 2014	Competitive Grant	Brattleboro Development Credit Corporation	Green Building & Services Cluster Study and Accelerator Development	Awarded	\$ 302,563	\$ 170,000	\$ 1,530,000	\$ 62,276			100
December 23, 2014	Competitive Grant	Strolling of the Heifers	Windham Regional Business Planning Competition	Awarded	\$ 79,000	\$ 79,000	\$ 1,451,000	\$ 79,000	25	20	30
December 23, 2014	Competitive Grant	United Way of Windham County	Working Bridges of Windham County	Awarded	\$ 96,957	\$ 65,000	\$ 1,386,000	\$ 65,000	2		69
April 1, 2015	Entergy VY Payment	State of Vermont	Installment #2	Received	N/A	\$ 2,000,000	\$ 3,386,000				
May 1, 2015	Retention and Expansion Incentive	Vermed/Graphic Controls	Vermed Retention and Expansion	Awarded	\$ 200,000	\$ 200,000	\$ 3,186,000	\$ 200,000	17	43	62
July 1, 2015	Non-Competitive Grant	Brattleboro Development Credit Corporation	Windham County Regional Partner Grant/Technical Assistance	Awarded	\$ 625,000	\$ 260,000	\$ 2,926,000	\$ 90,000			
July 1, 2015	Non-Competitive Grant	Vermont Small Business Development Center	Windham County Regional Partner Grant/Technical Assistance	Awarded	\$ 200,000	\$ 200,000	\$ 2,726,000	\$ 50,000			
September 24, 2015	VEDA Loan	Sustainable Timber Investment Exchange	Advanced Practice Training & Integration Wood Shop	Awarded	\$ 300,000	\$ 200,000	\$ 2,526,000	\$ 200,000	8	6	15
December 15, 2015	Retention and Expansion Incentive	GS Precision	GS Precision Retention and Expansion	Awarded	\$ 3,000,000	\$ 2,000,000	\$ 526,000	\$ 2,000,000	95	319	155
March 18, 2016	Competitive Grant	Strolling of the Heifers	Windham Grows	Approved	\$ 90,000	\$ 90,000	\$ 436,000	\$ -			30
March 18, 2016	Competitive Grant	Vermont Council of Rural Development	Vernon Community Visit	Approved	\$ 40,000	\$ 40,000	\$ 396,000	\$ 23,063			
	Non-Competitive Grant	Vermont Economic Development Authority	Legal Contingency	Committed	N/A	\$ 25,000	\$ 371,000	\$ -			
April 1, 2016	Entergy VY Payment	State of Vermont	Installment #3	Received	N/A	\$ 2,000,000	\$ 2,371,000				
June 1, 2016	VEDA Loan	Schoolhack Solutions	Schoolhack Expansion	Approved	\$ 350,000	\$ 350,000	\$ 2,021,000	\$ -	10	0	15
June 23, 2016	Retention and Expansion Incentive	Chroma Technologies	Chroma Retention and Expansion	Awarded	\$ 500,000	\$ 500,000	\$ 1,521,000	\$ 200,000	28	112	51
TOTAL AMOUNT AWARDED:						\$ 4,479,000			185	500	577
FUND BALANCE:							\$ 1,521,000				
TOTAL AMOUNT PAID TO DATE:								\$ 3,079,664			
BY CATEGORY:											
					Competitive Grants	\$ 594,000		\$ 339,664			
					Non Competitive Grants	\$ 460,000		\$ 140,000			
					Loans	\$ 700,000		\$ 200,000			
					Incentives	\$ 2,700,000		\$ 2,400,000			
					Other	\$ 25,000		\$ -			
AMOUNT AWARDED TO FOR-PROFIT ENTITIES/ENTREPRENEURIAL ACTIVITY:						\$ 3,400,000	76%				
AMOUNT AWARDED TO NON PROFIT ENTITIES/ECONOMIC DEVELOPMENT INFRASTRUCTURE:						\$ 1,079,000	24%				

Agency of Commerce and Community Development
Windham County Economic Development Program

Year of Application	Organization/Business	Contact Person	Address	Project Name	Brief Project Summary	Request	Awarded
2016	Strolling of the Heifers, Inc.	Orly Munzing	105 Partridge Road, East Dummerston, VT 05346	Windham Grows	Windham Grows will develop the most promising business opportunities in the food and agriculture sector in Windham County. In a systematic approach, the project, will seek out, evaluate, & provide development support for selected entrepreneurs. By providing entrepreneurs with the resources they need to gain high-value management skills, this project builds new dynamic businesses that create meaningful jobs & increase average wages in the food & agriculture sector. Project is ongoing beyond 12mo.	\$90,000	\$90,000
2016	Vermont Council on Rural Development	Paul Costello	PO Box 1384, Montpelier, VT 05601	Vernon Community Visit	Through the "Vernon Community Visit" project, VCRD will create a forum for community decisions that will drive action in Vernon over the next two years. VCRD's five-month process will unite residents of Vernon to examine issues before the community, prioritize actions to respond to challenges and opportunities, build local task forces and implementation plans for community and economic development projects, and connect to human and financial resources to help them advance community goals.	\$40,000	\$40,000
2015	Brattleboro Memorial Hospital	Steven R. Gordon	17 Belmont Avenue, Brattleboro, VT 05301	Enhancing Primary Care Through Job Creation: BMH's New Practice Model	Implement a multi-tiered strategy for creating new jobs and improving access to Primary Care in Windham County by: a) Creating 12 - 15 new full-time, benefited jobs for Windham County residents. b) Creating opportunities for professional advancement within our workforce and for former VY employees to re-train in a new field. c) Recruiting new Primary Care physicians and associated clinical providers to our area while retaining current Primary Care providers.	\$578,304	\$0
2015	Bellows Falls Area Development Corporation (BFADC)	Francis Walsh	PO Box 63, Bellows Falls, VT 05101	Site planning and development for Chroma Technology new facility.	Development of former industrial site in the downtown district of Bellows Falls. The project consists of the purchase, assessment, clean-up and remediation of a brownfield site located on an area known as the "Island". The project will involve multiple parcels and total approximately 5 acres. The site is being developed for a new 60,000 +/- s.f. facility for Chroma Technology, parking for up to 120 vehicles and expansion of the workforce by up to 50 new hires.	\$402,500	\$300,000
2015	Rich Earth Institute	Kim Nace	44 Fuller Drive, Brattleboro, VT 05301	Catalyzing Economic Growth with Innovative Solutions to Vermont's Wastewater Challenges	The Institute is the nation's only research center addressing innovative source-separating sanitation and nutrient reclamation. WCEDP funds will help transition the three year old nonprofit into a mature self-sustaining research institute that creates jobs, showcases Vermont innovation, and brings national funding to bear on the regional development challenge of inadequate village wastewater infrastructure and the nationwide challenges of nutrient pollution and food system security.	\$257,500	\$0
2015	World Learning, Inc	Sean Jones	1 Kipling Road, PO Box 676, Brattleboro, VT 05302	Renovations to the SIT Youth Hub	Grant for renovations to a student and visitor housing area at our Brattleboro, Vermont SIT Graduate Institute campus, which employs 144 full-time staff and hosts over 1,200 students and program participants annually. These renovations will complement our own \$1.1 million investment in a capital expansion plan to host hundreds more youth annually. As we add participants and programs, we will hire more staff and participants will patronize more local businesses.	\$400,000	\$0
2015	Sustainable Timber Investment Exchange (STIX)	Eli Gould	176 Quail's Hill Road, Brattleboro, VT 05301	Advanced Practice Training & Intergration Wood Shop	STIX, L3C will build a multi-function utility building next to our rural prefab shop and sawmill, and finish out key infrastructure to make us more visitable by national partners. This Advanced Practice Training and Integration (APTI)-Timber Shop will house all the low profit training, wood science, and prototyping. It will build on 20 years of linking up native lumber and custom prefab manufacturing, and allow sister companies to add high value jobs.	\$259,000	\$200,000

Agency of Commerce and Community Development
Windham County Economic Development Program

Year of Application	Organization/Business	Contact Person	Address	Project Name	Brief Project Summary	Request	Awarded
2015	Brattleboro Development Credit Corporation	Laura Sibilia	76 Cotton Mill Hill, Brattleboro, VT 05356	Windham Region CEDS Projects	This project acts on three of the priority projects outlined in the 2014 Windham Region CEDS: Creates Southern Vermont Sustainable Marketing Program position to utilize publicly developed Southern Vermont branding concepts to build an urgently needed recruitment collaboration between employers and tourism entities. Funds execution of Green Building and Services cluster analysis. Creates position to develop Windham Region entrepreneurial and accelerator service development.	\$302,563	\$170,000
2015	Windham Solid Waste Management District	Robert Spencer	327 Old Ferry Road, Brattleboro, VT 05301	Pay Dirt- Recycling Organic Waste	Construction of a composting facility at WSWMD in Brattleboro to process food scraps, leaves, grass, and clean wood into marketable soil products. The District currently composts approximately 7 tons per week of such materials at an outside, low-tech facility permitted by ANR. With the implementation of Act 148's mandate to recycle food and other organic materials, WSWMD is seeking funding to design and construct an automated composting facility to process an estimated 140 tons per week.	\$169,494	\$0
2015	D.J. Engineering NOTE: APPLICATION ELIMINATED. INCOMPLETE FILING	Jan van Eck	PO Box 33, Centerbrook, CT 06409	Vermont Electric Commuter Bicycle Mfg. Plant.	Set up an assembly plant to build higher-speed electric bicycles for sales directed at commuters, specifically to commuters that in turn board a train for furtherance to a city, and have no place to park a "station car" due to chronic station parking shortages. These are robust, battery-powered machines with the design developed and prototyped and capable of speeds equal to road traffic, coupled with 40-mile range.. The Company plans to assemble 150,000 bicycles per year, employing 400.		
2015	Windham Windsor Housing Trust	Bruce Whitney	68 Birge Street, Brattleboro, VT 05301	NeighborWorks HEAT Squad	Start a full-service branch of the NeighborWorks H.E.A.T. Squad to serve the homeowners and weatherization contractors of Windham County. The HEAT Squad will transition to a sustainable, fee-based economic development program with job creation, energy savings, and environmental benefits. The HEAT Squad will create/retain 11.5 jobs in Windham County. The NeighborWorks HEAT Squad is a partnership between WWHT and NeighborWorks of Western Vermont (NWWVT)	\$119,000	\$0
2015	Strolling of the Heifers, Inc.	Orly Munzing	105 Partridge Road, East Dummerston, VT 05346	Windham Regional Business Planning Competition	Collaboration with BDCC to present the 2015 Windham Regional Business Plan Competition with multiple prizes totaling \$64,000. The purpose of the competition is to foster innovation and entrepreneurship and to create new products, new methods, and new markets resulting in new jobs at new and expanding businesses throughout Windham County. There will be two divisions: general business, and the farm/food sector.	\$79,000	\$79,000
2015	Food Connects	Richard Berkfield	8 University Way #1, Brattleboro, VT 05301	Windham County Food System Market and Workforce Development Project	Food Connects' Windham County Food System Market and Workforce Development Project leverages existing partnerships to 1) increase the capacity of local food producers to reach new markets and 2) improve hands-on food system job training. Local food sales are projected to increase by over \$100,000 as Windham Farm and Food opens new markets in the region. Windham Regional Career Center students will gain experience and develop job skills through the production of niche products.	\$73,500	\$0
2015	Latchis Arts, Inc. NOTE: APPLICATION ELIMINATED, DID NOT MEET THRESHOLD CRITERIA	Jonathan Potter	50 Main Street, Brattleboro, VT 05301	Latchis Arts Facade Feasibility Study	Project will assess and analyze condition of cast stone facade and windows of the historic Latchis Memorial Building and determine needed steps for their repair, restoration or replacement. The expected results will be to define the scope and costs of the project and guide planning and funding of work, which is much-needed for the long-term viability of the Latchis.		

Agency of Commerce and Community Development
Windham County Economic Development Program

Year of Application	Organization/Business	Contact Person	Address	Project Name	Brief Project Summary	Request	Awarded
2015	United Way of Windham County	Carmen Derby	PO Box 617, Brattleboro, VT 05302	Working Bridges Windham County (WBWC)	Working Bridges in Windham County (WBWC) improves the financial stability of working families by providing resources to both employers and employees. These resources mitigate root causes of turnover in low to moderate income (LMI) positions. The goal of this program is to assist in stabilizing the external conditions in the lives of LMI employees in order to promote job retention, job satisfaction, and productivity; as well as minimize missed work time due to employee turnover and absenteeism.	\$96,957	\$65,000
2015	CEA Institute DBA: CEA Worldwide	Sue Raftery	1157 Peru Hollow Road, Norwalk, OH 44857	Skills-based Training for Controlled Environment Agriculture	Unlike traditional agriculture skills that have been handed down from generations, controlled environment growing (CEA) requires technical proficiency and skills building currently unavailable in the U.S. for workers, or potential owners. CEA Worldwide, and a Holland-based partner, will offer online and traditional education opportunities (workshops/classes) to break down current barriers to entry and support the U.S. CEA industry, which is predicted to grow exponentially in the next decade.	\$719,000	\$0
2015	Landmark College	Lynne Feal-Staub	19 River Road South, Putney, VT 05346	Developing an Online Division	Develop the infrastructure needed to deliver, on a broad scale, college-level online learning courses for individuals with learning disabilities (LD) and graduate-level courses for educators and professionals in the LD field. Building on current undergraduate and graduate online programming at the College, implementation of the online division will create staff and faculty jobs in the County and will further establish the College as a national leader in LD education.	\$237,571	\$0
2015	River Gallery School	Lydia Thomson	32 Main Street, Brattleboro, VT 05301	ArtWorks	Provide benefits to employees for the first time, improve pay for 18 part-time instructors and add 3.75 new positions that will help the school transition from the founders to the next generation as we maintain the creative force of RGS in a sustainable structure that increases students by 30%, increases scholarships to 50% and increases the total budget by one-third while strengthening the economic vitality of the arts and education sectors in Windham County.	\$150,407	\$0
2015	Brattleboro Area Adult Day Services dba The Gathering Place	Mary Fredette	30 Terrace Street, Brattleboro, VT 05301	Livable Community Deerfield Valley-Phase 1	The Deerfield Valley (DV) region of Windham County (WC) plans to create a Livable Community for All Ages. WC is home to Vermont's fastest aging citizens who want to remain in their community. DV's model will reflect the vision and goals of residents and organizations, creating partnerships and collaborations across the region. DV will adopt a phased approach, conducting a feasibility study to establish parameters and timelines, and the development of a foundational Adult Day program.	\$195,090	\$0
2015	Holstein Association USA, Inc.	C. Peter Cole	1 Holstein Place, PO Box 808, Brattleboro, VT 05302	Holstein IT Enhancement Project	Holstein Association USA has been providing dairy farmers with management information for 128 years. This project will enhance our IT capabilities, thus improving our abilities to provide accurate, comprehensive, and timely information to dairy farmers. We intend to hire 2 IT professionals to re-write and improve the software, website, and databases that are critical to accomplishing that goal. From a county perspective, the project will increase employment and help dairy farms in the region.	\$137,000	\$0
2015	Sustainable Valley Group Inc	Gary Fox	PO Box 406, Bellows Falls, VT 05101	Vermont Solar Furnace Performance (VSFP)	Vermont Solar Furnace Performance Project purpose is to provide economic development aligned with meeting State of Vermont Comprehensive Energy Plan goals. The project implements 10 +/- solar air heating systems on facilities of varying size and type; Result: Project will track performance and cost effectiveness of the systems, qualifying entry to the State incentive program. \$93,000 to train and pay local contractors for the installs. Partners are: SEVCA, Heat Squad, and the Compass School.	\$66,156	\$0

Agency of Commerce and Community Development
Windham County Economic Development Program

Year of Application	Organization/Business	Contact Person	Address	Project Name	Brief Project Summary	Request	Awarded
2015	Brattleboro Museum and Art Center	Danny Lichtenfeld	10 Vernon Street, Brattleboro, VT 05301	A Course for Growth	The creation and partial subsidy for three years of two full-time senior management positions at the Brattleboro Museum & Art Center (BMAC) -- Director of Development and Director of Marketing & Earned Income Activities. These positions will bolster BMAC's principal revenue streams and will attract more visitors, members, and donors from within a 75-mile radius of Brattleboro, thereby enhancing the museum's long-term viability and increasing the economic benefit it brings to Windham County.	\$295,195	\$0
2015	Sustainable Energy Outreach Network (SEON)	Guy Payne	532 Putney Road, Suite 204, Brattleboro, VT 05301	Sustainable Energy Outreach Network	Support for the operational expenses and non-employee compensation for SEON in 2015 with the goal of becoming sustainable in 2017. Results: Create 3 additional technical working groups. Create a Workforce Development System for Sustainable Building and Design. Increase the deployment of biomass, solar (electric & thermal), and heat pump systems throughout Windham County. Create a training & teleconference center for the local sustainable energy sector.	\$48,951	\$0
2015	Vermont Technical College	Jeffrey Higgins, Ed.D.	PO Box 500, Randolph Ctr, VT 05036	Vermont Manufacturing Technician Apprentice Program Network for Windham County	Partnership between Vermont Technical College, the Community College of Vermont (CCV), the Windham Regional Career Center (WRCC), the Vermont Manufacturing Extension Center (VMEC) and five Windham County manufacturers. The Apprentice Program will lead to ten new manufacturing technician jobs (\$35K plus benefits min.) in Windham County and surrounding area every 18 months, until that workforce need is met.	\$343,050	\$0
2015	Carlos G. Otis Health Care Center d.b.a. Grace Cottage Hospital	C.J. King	PO Box 1, Townshend, VT 05353	West River Valley Post-VY Safety Net Services	Hospital's psychiatrist is already seeing a full capacity of patients. With as many as 200 West River Valley residents expected to be newly unemployed from VY's ranks this fall, we anticipate a rising need for counseling services. This WCEDP grant will allow Grace Cottage to employ two additional employees, a Psychiatric Nurse Practitioner and a Licensed Social Worker, to fill this gap. Grace Cottage's Patient Resource Advocate will provide additional social services support.	\$231,302	\$0
2015	Marlboro College Graduate and Professional Studies	Julie van der Horst Jansen	28 Vernon Street, Brattleboro, VT 05301	ScaleUp Windham County	Marlboro College proposes an entrepreneurial training initiative dedicated to improving the innovation ecosystem of Windham County. Centered on a cohort-based certificate model, the program will provide business owners, poised to grow, with the necessary knowledge, skills and resources. In addition, we propose to offer support via scholarships for affected VY and supply chain employees interested in uptraining or retraining via our degree options and continuing education offerings.	\$174,532	\$0
2015	Town of Vernon	Janet Rasmussen	567 Governor Hunt Road, Vernon, VT 05354	Re-Energize Vernon (not to be confused with ReEnergize Vermont)	Re-Energize Vernon (REV) entails two related efforts to be housed at the Governor Hunt House (GHH) in Vernon: (a) a community incubator/accelerator for cultivating and growing and expanding new businesses, with a special focus on Vermont Yankee employees wishing to launch new local businesses, and (b) the town's effort to accelerate the redevelopment of the Vermont Yankee site and other nearby property, which potentially include energy-related R&D activities and renewable energy generation.	\$225,950	\$0
2015	Town of Grafton VT	Rachel Williams	PO Box 180, Grafton, VT 05146	Grafton Economic Development Internship	The Project is to stand as a model for use in small municipalities without the resources to support an Economic Development Office and professional staffing. The goal of the project is to add employees at existing businesses and identifying opportunities for new businesses and collaborations. Funding will be used to hire two student, or recently graduated, interns at 15 hours per week (each) for a 2 year period. Interviews, Web site development and "Google Maps" will be core elements.	\$48,000	\$0